

Enhancing Supply Chain Competitiveness



Date & Venue:

February 25, 2019

Hyatt Place

Gurgaon, Udyog Vihar,
15/1, Old Delhi, Gurgaon Road,
Sector 18

Dassault Systèmes in association with Maruti Suzuki and SAE Northern Section, is pleased to invite you to participate in the event "Enhancing Supply Chain Competitiveness" to be held on 25th February 2019 at Hyatt Gurgaon, Haryana. The Technology showcase is targeted towards managers and engineers in Design Development, Production Engineering, Value Engineering department and Vendor Management from OEMs and their suppliers.

At this seminar, speakers from Dassault Systèmes will present cutting-edge methods, applications and industry solutions addressing typical challenges of Automotive Tier 1 Suppliers.

REGISTER TODAY AND BLOCK YOUR SEAT!

To confirm your participation please email at
Kartik Kapoor: kartik.kapoor@maruti.co.in | **Anup Kacker:** sae.nis@gmail.com

HOW CAN GLOBAL SUPPLIERS WIN NEW OPPORTUNITIES, UNIFY MULTI-SITE PROJECTS, AND ENSURE PROFITABILITY?

Automotive suppliers are pursuing new global opportunities, but how do you ensure that your company can satisfy customer requirements and still deliver profitable results, on target, and aligned with your resources?

Bid to Win **3DEXPERIENCE**® solutions enable your teams with the industry-proven tools and processes to analyze opportunities, win optimal new business, then design, engineer, simulate, manufacture, and deliver on target to your customers' satisfaction.

BID TO WIN NEW OPPORTUNITIES, DESIGN TO VALUE, DELIVER ON TARGET



Unify Global Projects with Integrated Governance

Bid to Win solutions provide a global, open platform to assess and secure new opportunities and related product introduction development processes. Integrated governance and change management support can provide assurance that your global teams are fulfilling requirements and meeting milestones, all while being responsive to specification changes.

Enhance Your Wins with More Profitable Results

Bid to Win solutions enable suppliers to answer requests for proposals more efficiently and accurately, thus increasing suppliers' win/loss ratio, minimizing errors and accelerating delivery on target.

Control Cost, Quality, Timing, Margin of Program

With strategic Bid to Win solution tools you'll have the integrated Requirements Management and Proposal Adherence capabilities to manage cost, quality, timing and margin throughout the inevitable change process.

Get Timely, Strategic Insights to Track Progress

Leverage an integrated solution to manage the entire bid to production process, allowing real-time tracking of all progress, issues and strategic decisions.

Bid to Win Industry Solution Benefits:

- Accelerate, improve profitable opportunity bid/win ratio
- Use governance to enable global multi-site project success
- Unify, enhance multi-disciplinary design & engineering
- Leverage integrated systems engineering for mechatronics
- Ensure global program consistency, visibility and traceability
- Optimize global manufacturing resources and processes

Enable Multi-Disciplinary Global Collaboration

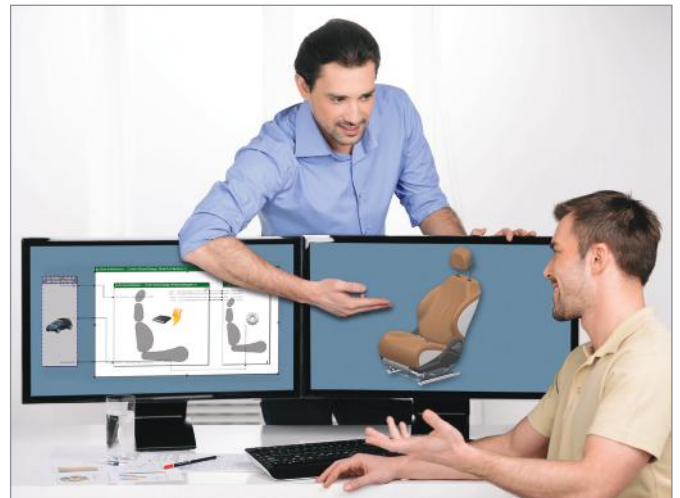
Benefit from a supplemental solution that will not interfere with existing legacy solutions for engineering and costing, while orchestrating both people and data across your enterprise. Strengthen your competitive advantage by unifying multi-disciplinary efforts in BOM management, document management, project management, and multi-CAD management, on one open, flexible, collaborative platform.

Sync Holistic Systems Engineering Performance

Bid to Win also includes an advanced systems engineering solution to support complex product design. Capture requirements, define and validate systems architecture, then simulate and virtually validate systems performance within one, unified platform.

Optimize Product with Performance Validation

Integrated 3D simulation and analysis capabilities save time, cost, and can ensure that your product/proposal will yield the optimal performance. Suppliers are enabled to perform structural, thermal, durability and multiphysics analyses, in sync with OEM requirements.



Validate Manufacturability to Deliver on Target

No comprehensive solution is complete without advanced capabilities for manufacturing and production. From model & tooling design and simulation, to manufacturing and assembly processes, suppliers can ensure they deliver precisely in time and on target.

WHY SHOULD YOU ATTEND?

Automotive suppliers are pursuing new global opportunities, but how do you ensure that your company can satisfy customer requirements and still deliver profitable results, on target, and aligned with your resources?

This is an unique opportunity to look into Dassault Systèmes Bid to Win Industry solution based on **3DEXPERIENCE®** platform, which is allowing Tier 1 Automotive Suppliers globally and locally to

- Optimize and extend product development process;
- Transform their engineering capabilities
- Increase product virtual test & validation upfront
- Develop ready to produce product aligned with production capabilities

Date		Enhancing Supply Chain Competitiveness	
Start Time	End Time	Topic	Speaker
6:00 PM	6:30 PM	Welcome and Registration	
6:30 PM	6:45 PM	Welcome Address and Agenda Walkthrough	Parminder Singh Director Sales, Transportation and Mobility, Dassault Systèmes
			Mr Deepak Panda Vice-President CAE & Testing, MSIL
			Mr Anup Kacker Director, SAE NIS
6:45 PM	6:55 PM	Introduction to 3DEXPERIENCE® Platform and Tier 1 Supplier Challenges	Amitanjan Banerjee Solution Consultant – ENOVIA, Dassault Systèmes
6:55 PM	7:10 PM	Managing RFQ and APQP Processes with efficient Multi CAD Data Management	Rupesh Khopade Technical Specialist CATIA, Dassault Systèmes Amitanjan Banerjee Solution Consultant – ENOVIA, Dassault Systèmes
7:10 PM	7:40 PM	Validate and Optimize Products Upfront while ensuring Quality	Prabhat Katyal Regional Sales Manager, Value Solutions, Dassault Systèmes Rajas Majumdar Sales Manager – SIMULIA, Dassault Systèmes
7:40 PM	8:00 PM	Electromagnetic Simulation Techniques - to Reduce Redesign and Costly Recalls	Pankaj Jha Solution Consultant – SIMULIA, Dassault Systèmes
8:00 PM	8:25 PM	Lean and Smart Manufacturing - with focus on First Time Right and Inventory Reduction	Kiran Divekar Director DELMIA India Sales, Dassault Systèmes Gurudatta Desai SSolution Consultant – DELMIA, Dassault Systèmes
8:25 PM	8:40 PM	Questions & Answers and Closing notes	Parminder Singh Director Sales, Transportation and Mobility, Dassault Systèmes Amitanjan Banerjee Solution Consultant – ENOVIA, Dassault Systèmes
8:40 PM	8:45 PM	Vote of Thanks	Mr Sanjay Gupta DGM –Engine CAE
8:45 PM Onwards		Cocktails & Dinner	

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Our 3DEXPERIENCE® Platform powers our brand applications, serving 12 industries, and provides a rich portfolio of industry solution experiences.

Dassault Systèmes, the 3DEXPERIENCE® Company, provides business and people with virtual universes to imagine sustainable innovations. Its world-leading solutions transform the way products are designed, produced, and supported. Dassault Systèmes' collaborative solutions foster social innovation, expanding possibilities for the virtual world to improve the real world. The group brings value to over 170,000 customers of all sizes in all industries in more than 140 countries. For more details regarding **BID TO WIN** industry solutions, go to www.3DS.COM/TRANSPORTATION.



| The 3DEXPERIENCE Company

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